

International Sales Agents



We are always looking for more international sales agents to sell Brazilian products around the world.

An international sales agent range of responsibilities, can include:

Meeting with clients to develop relationships, discuss product details, and provide customer service:

Identifying potential clients within specific industries, businesses, that might have a need for products offered by Migjonela:

Presenting sales proposals to clients that include pricing information and terms of agreement, such as contract length and termination clauses:

Negotiating contracts with clients to ensure mutual satisfaction, and ensuring that agreements are adhered to over time:

Identifying opportunities for client growth by offering additional products or services that complement existing offerings:

Coordinating shipping of products from us to customers' locations:

Maintaining clients' records in a computer database such as Salesforce.com or Microsoft Dynamics.

Following up with clients after initial meetings to ensure satisfaction with products or services provided:

Presenting new products or services to existing clients to increase business opportunities: